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**1988/02/03**

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DEPARTMENT OF STATE

S-33

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ORIGIN MOD5-00

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DRAFTED BY: EAP/CH:JHADER  
APPROVED BY: P:HARMACOST  
EAP/CH:WILLIAMS  
EAP:CSIGUR  
INR:MIABRANOWITZ  
S/S-O: JNORRIS

NEA/HGA:LPOPE  
IO:HEKIRBY  
T:SSIENKIEWICZ  
S/S: RMUELLER

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O 030026Z FEB 88 ZFF6  
FM SECSTATE WASHDC  
TO AMEMBASSY BEIJING IMMEDIATE

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MODIS

E.O. 12356: DECL: OADR  
TAGS: PREL, CH, US  
SUBJECT: PROPOSED DEMARCHE ON SILKWORKS, ARMS SALES TO  
IRAN, UNSC RES. 598 AND MU VISIT

|   |
|---|
| Cat. A - Caption removed:<br>transmission to UN/CFPC                            |
| Cat. B - Transmitted to UN/CFPC<br>with additional access<br>controlled by U.S. |
| Cat. C - Caption removed:<br>retain U.S. custody                                |
| Review by: <i>[Signature]</i><br>Date: <i>12/1/83</i>                           |

1. *[Redacted]*
2. AS EMBASSY IS AWARE, THE SECRETARY WANTS TO PROVIDE AN ESPECIALLY WARM WELCOME FOR FOREIGN MINISTER MU DURING HIS MARCH 2-9 VISIT TO THE US, BOTH TO RECIPROCATE MU'S HOSPITALITY LAST YEAR AND TO DEMONSTRATE THE IMPORTANCE WE ATTACH TO THE US,PRC RELATIONSHIP. TOWARD THAT GOAL, MU WILL RECEIVE SPECIAL TREATMENT AND ATTENTION FROM WASHINGTON SENIOR OFFICIALS.
3. WE INTEND TO MANAGE THE PROTOCOLARY ASPECTS OF THE TRIP TO PRODUCE THE KIND OF ATMOSPHERE WE SEEK. NEVERTHELESS, THE CLIMATE OF THE VISIT CANNOT HELP BUT BE

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AFFECTED BY DEVELOPMENTS BETWEEN NOW AND THEN, ESPECIALLY

|  |                         |
|--|-------------------------|
| DEPT OF STATE APPEALS REVIEW PANEL (ARP) |                         |
| FOIA/PA                                  | Mandatory Review        |
| ( ) Release                              | ( ) Declassify          |
| ( ) Excise                               | ( ) Declassify in Part  |
| ( ) Deny                                 | ( ) Class. Rev/Renew    |
| Exemptions                               |                         |
| ARP Action Cert. <i>[Signature]</i>      | Date <i>[Signature]</i> |

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~~SECRET~~  
IN SUCH SENSITIVE AREAS AS CHINESE ARMS SALES TO IRAN, AN ISSUE THAT HAS PLAQUED SINO-US RELATIONS OVER THE LAST YEAR. THIS APPLIES PARTICULARLY TO THE QUESTION OF CHINESE SHIPMENTS OF ANTI-SHIP MISSILES TO IRAN, OR ANY OTHER WEAPONS SYSTEMS THAT HAVE THE POTENTIAL OF THREATENING US LIVES IN THE GULF. SIMPLY PUT, OUR BEST EFFORTS CANNOT ENSURE THAT OUR WARM AND FRIENDLY RECEPTION FOR WU WILL NOT BE OVERSHADOWED BY SKEPTICAL VOICES IN THE PRESS, THE CONGRESS, AND THE EXECUTIVE BRANCH IF DOUBTS REMAIN AS TO WHETHER CHINESE ANTI-SHIP MISSILES ARE CONTINUING TO REACH IRAN.

5. ACCORDINGLY, IT IS IN OUR MUTUAL INTEREST FOR THE CHINESE TO DO WHAT THEY CAN TO ~~SECRET~~

HELP  
ESTABLISH A CLIMATE FOR THE VISIT THAT WOULD FACILITATE OUR GOAL OF RESTORING POSITIVE MOMENTUM TO THE RELATIONSHIP,

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6. DURING HIS DISCUSSIONS OF FOREIGN MINISTER WU'S VISIT WITH SENIOR CHINESE OFFICIALS, AMBASSADOR MAY HAVE THE OPPORTUNITY TO MENTION INFORMALLY AND CANDIDLY OUR HOPES TO CREATE THE BEST POSSIBLE ATMOSPHERE FOR THE VISIT. THIS WOULD PROVIDE A SUITABLE OCCASION TO DISCUSS THE GULF ASPECTS OF THE VISIT. FOLLOWING ARE ILLUSTRATIVE TALKING POINTS FOR AMBASSADOR'S USE ON SUCH OCCASIONS.

MEMBERS OF THE ADMINISTRATION AND THE STATE DEPARTMENT

~~SECRET~~  
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[REDACTED]  
WHOM I SAW LAST WEEK UNANIMOUSLY STRESSED THAT WASHINGTON IS LOOKING FORWARD TO FOREIGN MINISTER WU'S VISIT. THE SECRETARY IN PARTICULAR HAS EMPHASIZED THAT HE WILL HAVE A STRONG PERSONAL INVOLVEMENT IN THE VISIT AND THAT THE MANNER IN WHICH WU IS RECEIVED WILL REFLECT THAT.

--THE SECRETARY WANTS TO PUT THE HAGGING PROBLEMS OF RECENT MONTHS BEHIND US AND TO TURN OUR ATTENTION TO DEVELOPING POSITIVE ASPECTS OF OUR RELATIONS. FOREIGN MINISTER WU'S VISIT COULD BE A MAJOR STEP IN THIS PROCESS.

--THE SECRETARY INTENDS TO PROVIDE A WARM AND FRIENDLY WELCOME FOR FOREIGN MINISTER WU. AT THE SAME TIME, WE WANT THE OVERALL CLIMATE FOR THE VISIT TO BE AS POSITIVE AS POSSIBLE. INEVITABLY, HOWEVER, PERCEPTIONS OF THE SITUATION IN THE PERSIAN GULF AT THE TIME OF THE VISIT, AND CONTINUING REPORTS OF CHINESE ARMS SHIPMENTS TO IRAN, MAY BE SEIZED ON BY THE PRESS AND THE CONGRESS AS YARDSTICKS TO MEASURE THE SUCCESS OF THE VISIT.

-WE ATTACH GREAT IMPORTANCE TO THE ASSURANCES GIVEN PUBLICLY BY ZHAO ZIYANG [REDACTED]

[REDACTED] WE REGARD THOSE ASSURANCES AS A SERIOUS EFFORT BY CHINA TO RESOLVE A CRITICAL ELEMENT IN THE PROBLEM.

[REDACTED]  
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[REDACTED]  
-IT IS PARTICULARLY IMPORTANT, THEREFORE, IN THE PERIOD BETWEEN NOW AND THE FOREIGN MINISTER'S ARRIVAL, [REDACTED] TO REINFORCE THE CONFIDENCE WE HAVE IN YOUR ASSURANCES. WE HAVE BEEN ENCOURAGING SIGNS OF A CHANGE IN CHINESE POLICY AND PRACTICE ON EXPORT OF SILKWORKS, AND HOPE THAT THE FOREIGN MINISTER'S VISIT WILL FURTHER REINFORCE OUR ABILITY TO WORK COOPERATIVELY IN BRINGING PEACE TO THE GULF.

\*  
-IN ADDITION, WE ALSO URGE YOU TO CONTINUE TO USE YOUR

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[REDACTED]  
INFLUENCE WITH IRAN TO PREVENT IT FROM WIDENING THE WAR TO NON-BELLIGERENTS AND TO DISSUADE IRAN FROM USING ITS MISSILES AGAINST SHIPPING IN THE GULF.

-IN SHORT, TO CREATE THE BEST POSSIBLE ATMOSPHERE FOR THE FOREIGN MINISTER'S VISIT, IT WOULD BE PARTICULARLY HELPFUL FOR CHINA TO AVOID ACTIONS WHICH COULD BE SUBJECT TO MISINTERPRETATION AND SEEN AS INCONSISTENT WITH YOUR ASSURANCES.

-IT IS ALSO IMPORTANT FOR OUR TWO GOVERNMENTS TO CONTINUE TO WORK COOPERATIVELY ON THE GULF ISSUE IN THE UNITED NATIONS, ESPECIALLY ON THE QUESTION OF A SANCTIONS RESOLUTION BY THE UN SECURITY COUNCIL.

WE HAVE NOTED THE CHINESE POSITION THAT IF THE MAJORITY

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OF COUNCIL MEMBERS SUPPORT SUCH A RESOLUTION, CHINA WILL HAVE NO DIFFICULTY SUPPORTING IT.

[REDACTED]  
[REDACTED]  
WE WOULD LIKE TO SEE THE PRC WORK ACTIVELY WITH THE OTHER PERMANENT REPRESENTATIVES IN THE COUNCIL IN THE COMING DAYS TO BRING ABOUT EARLY COUNCIL ADOPTION OF AN ARMS EMBARGO RESOLUTION DIRECTED AT IRAN AS THE PARTY NOT COMPLYING WITH RESOLUTION 598.


THE COUNCIL IS COMMITTED TO IMPLEMENTING 598 AND THIS MUST BE ITS PRIMARY TASK. ACCORDINGLY, WORK ON THE ENFORCEMENT RESOLUTION IS THE CRUCIAL TASK BEFORE THE COUNCIL. WE SHOULD NOT FURTHER DELAY PROGRESS TOWARD THAT OBJECTIVE.


[REDACTED]  
[REDACTED] IN ORDER TO BRING IRAN TO ACCEPT NEGOTIATIONS THE INTERNATIONAL COMMUNITY MUST ENACT AND ENFORCE AN ARMS EMBARGO:

SHOULD CIRCUMSTANCES IN THE PERIOD LEADING UP TO THE FOREIGN MINISTER'S VISIT ENABLE US TO MOVE AHEAD ON SUCH A RESOLUTION, THIS WOULD BE VIEWED VERY POSITIVELY IN THE

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CONGRESS AND THE ADMINISTRATION. AS SECRETARY SHULTZ HAS  
SAID, SUCH A RESOLUTION WOULD ENABLE THE US AND CHINA TO  
PUT THIS PROBLEM BEHIND US. SHULTZ



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